DISCLOSURE COMMISSION PUBLIC 711 CAPITOL WAY RM 206 PO BOX 40908 (360) 753-1111

Senior Vice

THIS SPACE FOR OFFICE USE

DATE FILED PDC

LOBBYIST REGISTRATION **OLYMPIA WA 98504-0908** (12/14) TOLL FREE 1-877-601-2929 **DEC 19 2018** 1. Lobbyist Name Gano and Associates Permanent Business Address **Business Telephone Numbers** Permanent (253) 984-7174 PO Box 98066 Temporary (١ Cell Phone (253) 241-1537 State Zip City or Pager Lakewood 98496 WA E-Mail Address 2. Temporary Thurston County address during legislative session Steve@stevegano.com 3. Employer's name and address (person or group for which you lobby) Employer's occupation, business or description of Advantage Capital purpose of organization 6293 Silverado Trail, Napa, CA 94558 Investment Company Name and address of person having custody of accounts, receipts, books or other documents which substantiate E-Mail Address lobbyist reports. (Person responsible for producing the lobbyist employer's annual L-3 report.) Mscheffel@advantagecap.com Mark Scheffel 10964 S. Pikes Peak Dr., Parker, CO 80138 5. What is your pay (compensation) for lobbying? Description of employment (check one or more boxes) 6000_ Month per ☐ Full time employee X Sole duty is lobbying (hour, day, month, year) Lobbying is only a part Part time or temporary employee Other: Explain: of other duties Contractor, retainer or similar agreement Unsalaried officer or member of group Does employer pay any of your lobbying expenses directly? 6. Are you reimbursed for lobbying expenses? Explain which expenses. If yes, explain which ones. ☐ Yes: _ per _ NO I am reimbursed for expenses. X Yes: ☐ No: I am not reimbursed for expenses 7. How long do you expect to lobby for this organization? X Permanent lobbyist Only during legislative session Other, Explain: Is your employer a business or trade association or organization which lobbies on behalf of its members or a representative entity which lobbies on behalf of businesses, groups, associations, or organizations? If "yes," attach a list showing the name and address of each member or funder who has paid fees, dues or other payments over \$1,450 during either of the past two years or is expected to pay over \$1,450 this year. Yes. However, no member or funder has paid, pays, or is expected to pay over \$1,450. Yes. The list is of parties attached Does your employer have a connected, related or closely affiliated political action committee which will provide funds for you to make political contributions including purchase tickets to fund raising events? If so, list the name of that political action committee. ☐ Yes. Name of the committee is: 10. If lobbyist is a company, partnership or similar business entity which employs others to perform actual lobbying duties, list name of each person who will lobby. (See WAC 390-20-143 and 144 for Instructions.) Steve Gano, Kathleen Gano, Brent Ludeman 11. Areas of interest. Lobbying is most frequent before legislative committee members Remarks: or state agencies concerned with following subjects: CODE SUBJECT CODE SUBJECT Health Care 01 🛮 Agriculture 09 🗖 Business and consumer affairs 10 🗆 Higher education 03 🗆 Constitutions and elections 11 🗆 Human services 04 🗆 Education Labor Energy and utilities Law and justice Environmental affairs - natural Local government resources - parks State government 15 07 🔲 Financial institutions and 16 🗆 Technology Insurance Transportation X 80 Fiscal 18 🔲 Other - Specify: EMPLOYER'S AUTHORIZATION: Confirming the employment authority to lobby described CERTIFICATION: I hereby certify that the above is a true, complete and correct in this registration statement. 12. LOBBYIST'S SIGNATURE EMPLOYER'S SIGNATURE, NAME TYPES OF PRINTED, AND TITLE DATE DATE 1-1-19 1-1-19