

LOBBYIST REGISTRATION

L1
(12/14)

THIS SPACE FOR OFFICE USE

DATE FILED PDC

DEC 19 2018

1. Lobbyist Name
 Gano and Associates

Permanent Business Address
 PO Box 98068
 City: Lqkewood State: WA Zip: 98496
 Business Telephone Numbers
 Permanent (253) 984-7174
 Temporary ()
 Cell Phone (253) 241-1537 or Pager

2. Temporary Thurston County address during legislative session
 E-Mail Address: Steve@stevegano.com

3. Employer's name and address (person or group for which you lobby)
 Wells Fargo and Company
 90 S. 7th St. Mac N9305-084
 Minneapolis, MN 55402-3903
 Employer's occupation, business or description of purpose of organization
 Financial Institution

4. Name and address of person having custody of accounts, receipts, books or other documents which substantiate lobbyist reports. (Person responsible for producing the lobbyist employer's annual L-3 report.)
 Kai Bjerkness, same address as above
 E-Mail Address: Kai.c.bjerkness@wellsfargo.com

5. What is your pay (compensation) for lobbying?
 \$ 3250 per Month (hour, day, month, year)
 Other: Explain:
 Description of employment (check one or more boxes)
 Full time employee
 Part time or temporary employee
 Contractor, retainer or similar agreement
 Unsalariated officer or member of group
 Sole duty is lobbying
 Lobbying is only a part of other duties

6. Are you reimbursed for lobbying expenses? Explain which expenses.
 Yes: \$ _____ per _____
 Yes: I am reimbursed for expenses.
 No: I am not reimbursed for expenses.
 Does employer pay any of your lobbying expenses directly? If yes, explain which ones.
NO

7. How long do you expect to lobby for this organization?
 Permanent lobbyist
 Only during legislative session
 Other, Explain:


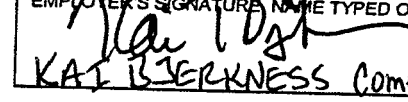
8. Is your employer a business or trade association or organization which lobbies on behalf of its members or a representative entity which lobbies on behalf of businesses, groups, associations, or organizations? If "yes," attach a list showing the name and address of each member or funder who has paid fees, dues or other payments over \$1,450 during either of the past two years or is expected to pay over \$1,450 this year.
 No
 Yes. However, no member or funder has paid, pays, or is expected to pay over \$1,450.
 Yes. The list is of parties attached

9. Does your employer have a connected, related or closely affiliated political action committee which will provide funds for you to make political contributions including purchase tickets to fund raising events? If so, list the name of that political action committee.
 No
 Yes. Name of the committee is:

10. If lobbyist is a company, partnership or similar business entity which employs others to perform actual lobbying duties, list name of each person who will lobby. (See WAC 390-20-143 and 144 for instructions.)
 Steve Gano, Kathleen Gano, Brent Ludeman

11. Areas of interest. Lobbying is most frequent before legislative committee members or state agencies concerned with following subjects:
 CODE SUBJECT
 01 Agriculture
 02 Business and consumer affairs
 03 Constitutions and elections
 04 Education
 05 Energy and utilities
 06 Environmental affairs - natural resources - parks
 07 Financial institutions and insurance
 08 Fiscal
 CODE SUBJECT
 09 Health Care
 10 Higher education
 11 Human services
 12 Labor
 13 Law and justice
 14 Local government
 15 State government
 16 Technology
 17 Transportation
 18 Other - Specify:
 Remarks:

CERTIFICATION: I hereby certify that the above is a true, complete and correct statement.
 EMPLOYER'S AUTHORIZATION: Confirming the employment authority to lobby described in this registration statement.

2. LOBBYIST'S SIGNATURE

 DATE: 1-1-19
 EMPLOYER'S SIGNATURE: 
 NAME TYPED OR PRINTED, AND TITLE: **KAI BJERKNES COMPLIANCE MGR.**
 DATE: 1-1-19