

**LOBBYIST REGISTRATION**

**L1**  
(12/14)

THIS SPACE FOR OFFICE USE  
**DATE FILED PDC**

**DEC 19 2018**

1. Lobbyist Name  
**Gano and Associates**

Permanent Business Address  
**PO Box 98068**

City: **Lakewood** State: **WA** Zip: **98496**

Business Telephone Numbers  
 Permanent (253) 984-7174  
 Temporary ( )  
 Cell Phone (253) 241-1537 or Pager

2. Temporary Thurston County address during legislative session

E-Mail Address  
**Steve@stevegano.com**

3. Employer's name and address (person or group for which you lobby)  
**Building Industry Association of Washington**  
**111 21st Ave SW**  
**Olympia, WA 98501**

Employer's occupation, business or description of purpose of organization  
**Homebuilders Association**

4. Name and address of person having custody of accounts, receipts, books or other documents which substantiate lobbyist reports. (Person responsible for producing the lobbyist employer's annual L-3 report.)  
**Jan Hirnebaugh, same address as above**

E-Mail Address  
**Janh@blaw.com**

5. What is your pay (compensation) for lobbying?  
 \$ 6000 per Month  
 (hour, day, month, year)  
 Other: Explain:

Description of employment (check one or more boxes)  
 Full time employee  
 Part time or temporary employee  
 Contractor, retainer or similar agreement  
 Unalaried officer or member of group  
 Sole duty is lobbying  
 Lobbying is only a part of other duties

6. Are you reimbursed for lobbying expenses? Explain which expenses.  
 Yes: \$ \_\_\_\_\_ per \_\_\_\_\_  
 Yes: I am reimbursed for expenses.  
 No: I am not reimbursed for expenses.

Does employer pay any of your lobbying expenses directly?  
 If yes, explain which ones.  
**NO**

7. How long do you expect to lobby for this organization?  
 Permanent lobbyist  
 Only during legislative session  
 Other, Explain:

8. Is your employer a business or trade association or organization which lobbies on behalf of its members or a representative entity which lobbies on behalf of businesses, groups, associations, or organizations? If "yes," attach a list showing the name and address of each member or funder who has paid fees, dues or other payments over \$1,450 during either of the past two years or is expected to pay over \$1,450 this year.  
 No  
 Yes. However, no member or funder has paid, pays, or is expected to pay over \$1,450.  
 Yes. The list is of parties attached

9. Does your employer have a connected, related or closely affiliated political action committee which will provide funds for you to make political contributions including purchase tickets to fund raising events? If so, list the name of that political action committee.  
 No  
 Yes. Name of the committee is: **Washington Affordable Housing Council**

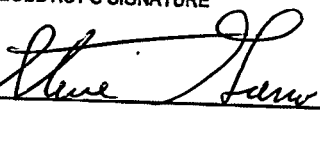
10. If lobbyist is a company, partnership or similar business entity which employs others to perform actual lobbying duties, list name of each person who will lobby. (See WAC 380-20-143 and 144 for instructions.)  
**Steve Gano, Kathleen Gano, Brent Ludeman**

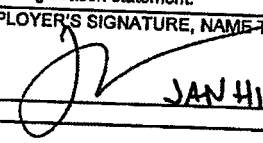
11. Areas of interest. Lobbying is most frequent before legislative committee members or state agencies concerned with following subjects:
- |   |  |
|---|--|
| 01 <input type="checkbox"/> Agriculture                                       | 09 <input type="checkbox"/> Health Care      |
| 02 <input checked="" type="checkbox"/> Business and consumer affairs          | 10 <input type="checkbox"/> Higher education |
| 03 <input type="checkbox"/> Constitutions and elections                       | 11 <input type="checkbox"/> Human services   |
| 04 <input type="checkbox"/> Education   | 12 <input type="checkbox"/> Labor            |
| 05 <input type="checkbox"/> Energy and utilities                              | 13 <input type="checkbox"/> Law and justice  |
| 06 <input type="checkbox"/> Environmental affairs - natural resources - parks | 14 <input type="checkbox"/> Local government |
| 07 <input type="checkbox"/> Financial institutions and insurance              | 15 <input type="checkbox"/> State government |
| 08 <input checked="" type="checkbox"/> Fiscal                                 | 16 <input type="checkbox"/> Technology       |
|   | 17 <input type="checkbox"/> Transportation   |
|   | 18 <input type="checkbox"/> Other - Specify: |

Remarks:  
**Gambling / Scratch Tickets/ Lottery**

**CERTIFICATION:** I hereby certify that the above is a true, complete and correct statement.

**EMPLOYER'S AUTHORIZATION:** Confirming the employment authority to lobby described in this registration statement.

12. LOBBYIST'S SIGNATURE  
  
 DATE 1-1-19

EMPLOYER'S SIGNATURE, NAME TYPED OR PRINTED, AND TITLE  
  
**JAN HIRNEBAUGH, Government Affairs Director**  
 DATE 1-1-19

Continuing of Box #8

**Central Washington Home  
Builders Association**  
3301 W. Nob Hill Blvd.  
Yakima, WA 98902

**Building Industry  
Association of Clark County**  
103 E. 29th Street  
Vancouver, WA 98663

**Jefferson County  
Home Builders Association**  
2409 Jefferson Street  
Port Townsend, WA 98368

**Master Builders Association  
of King and Snohomish Counties**  
335 116th Avenue SE  
Bellevue, WA 98004

**Kitsap Building Association**  
5251 Auto Center Way  
Bremerton, WA 98312

**Lower Columbia Contractors  
Association**  
P.O. Box 2306  
1015C Vandercook Way  
Longview, WA 98632

**North Peninsula  
Building Association**  
31 My Way  
Sequim, WA 98382

**Olympia Master Builders**  
1211 State Avenue NE  
Olympia, WA 98506

**Master Builders Association  
of Pierce County**  
3711 Center Street  
Tacoma, WA 98409

**Skagit/Island Counties**

**Builders Association**

15571A Peterson Road  
Burlington, WA 98233

**Spokane Home Builders Association**

5813 E. 4th Avenue #201  
Spokane Valley, WA 99212

**Home Builders Association**

**of Tri-Cities**

10001 W. Clearwater Avenue  
Kennewick, WA 99336

**Building Industry Association**

**of Whatcom County**

1650 Baker Creek Place  
Bellingham, WA 98226